

AI YOU FOUNDATION

**FINANCIAL STATEMENTS AND
AUDITOR'S REPORT
FOR THE YEAR ENDED 31 DECEMBER 2016**

[English translation for reference only. Should there be any inconsistency between the Chinese and English versions, the Chinese version shall prevail.]

AI YOU FOUNDATION

FINANCIAL STATEMENTS AND AUDITOR'S REPORT

FOR THE YEAR ENDED 31 DECEMBER 2016

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Client: Ai You Foundation

Auditor: PricewaterhouseCoopers Zhong Tian LLP, Beijing Branch

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[English Translation for Reference Only]

Auditor's Report

PwC ZT Beijing Shen Zi (2017) No. 204
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To Ai You Foundation,

We have audited the accompanying financial statements of Ai You Foundation, which comprise the balance sheets as at 31 December 2016, the income statements, the cash flow statements for the year then ended, and the notes to the financial statements.

Management's Responsibility for the Financial Statements

Management of Ai You Foundation is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of *Accounting System for Nongovernmental Non-profit Organizations*, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with China Standards on Auditing and *Audit Guidelines on Foundation Financial Statements*. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Ai You Foundation as at 31 December 2016, and their financial performance and cash flows for the year then ended in accordance with the requirements of *Accounting System for Nongovernmental Non-profit Organizations*.

PricewaterhouseCoopers Zhong Tian LLP
Beijing Branch

Beijing, the People's Republic of China

28 March , 2017

Balance Sheet

Ai You Foundation

As at 31 December 2016

Unit: RMB Yuan

Assets	Line No.	31 December 2015	31 December 2016	LIABILITIES AND NET ASSETS	Line No.	31 December 2015	31 December 2016
Current asset:				Current liabilities:			
Cash at bank and on hand	1	310,580,023.83	431,772,846.18	Short-term borrowings	24	-	-
Short-term investment	2	-	-	Accounts Payable	25	6,444,984.77	3,860,454.48
Other receivables	3	4,425,302.59	1,678,558.92	Payroll	26	563,522.29	659,230.57
Advance to suppliers	4	-	-	Taxes payable	27	65,207.73	239,767.75
Inventories	5	-	-	Advances from customers	28	-	-
Prepaid expenses	6	284,267.53	331,003.55	Accrued expenses	29	-	-
Current portion of long-term debt investments	7	-	-	Provisions	30	-	-
Other current assets	8	-	-	Current portion of long-term liabilities	31	-	-
Total current assets	9	315,289,593.95	433,782,408.65	Other current liabilities	32	-	-
				Total current liabilities	33	7,073,714.79	4,759,452.80
Long-term investments:							
Long-term equity investments	10	-	3,000,000.00	Long-term liabilities:			
Long-term debt investments	11	-	-	Long-term borrowings	34	-	-
Total long-term investments	12	-	3,000,000.00	Long-term payables	35	-	-
Fixed assets:				Other long-term liabilities	36	-	-
Fixed assets - cost	13	168,288.00	282,746.00	Total long-term liabilities	37	-	-
Less: Accumulated depreciation	14	26,574.88	92,902.84				
Fixed assets - net	15	141,713.12	189,843.16	Entrusted liabilities:			
Construction in progress	16	-	-	Entrusted liabilities	38	-	-
Cultural relic assets	17	-	-	Total liabilities	39	7,073,714.79	4,759,452.80
Fixed assets pending for disposal	18	-	-				
Total fixed assets	19	141,713.12	189,843.16				
Long-term prepaid expenses	20	1,161,077.00	864,069.16	Net assets:			
Intangible assets:				Unlimited net assets	40	235,798,282.09	305,268,144.42
Intangible assets	21	-	-	Limited net assets	41	73,720,387.19	127,808,723.75
				Total net assets	42	309,518,669.28	433,076,868.17
Entrusted assets:							
Entrusted assets	22	-	-				
Total assets	23	316,592,384.07	437,836,320.97	Total Liabilities and Net Assets	43	316,592,384.07	437,836,320.97

Income Statement

Ai You Foundation

For the year ended 31 December 2016

Unit: RMB Yuan

Items	Line No.	2015			2016		
		Unlimited	Limited	Total	Unlimited	Limited	Total
Revenue							
Revenue from donation	1	105,141,490.10	161,894,423.13	267,035,913.23	112,413,155.92	239,475,374.68	351,888,530.60
Revenue from services	2	-	-	-	-	-	-
Revenue from sale of goods	3	-	-	-	-	-	-
Government grants	4	-	1,000,000.00	1,000,000.00	-	-	-
Investment income - financial products income	5	6,798,159.25	800,194.99	7,598,354.24	7,955,402.55	634,577.95	8,589,980.50
Other income - interest income	6	466,400.69	192,855.42	659,256.11	268,155.50	143,340.33	411,495.83
Total revenue	7	112,406,050.04	163,887,473.54	276,293,523.58	120,636,713.97	240,253,292.96	360,890,006.93
Expenditure							
Donation expenditure	8	178,391,773.48	-	178,391,773.48	224,476,732.40	-	224,476,732.40
General and administrative expenses	9	13,083,126.02	-	13,083,126.02	11,796,372.62	-	11,796,372.62
Financial expenses	10	-	-	-	1,058,703.02	-	1,058,703.02
Total expenditure	12	191,474,899.50	-	191,474,899.50	237,331,808.04	-	237,331,808.04
Limited net assets transferred into unlimited net assets	13	119,968,724.01	(119,968,724.01)	-	186,164,956.40	(186,164,956.40)	-
Increase in net assets (presented with "-" for decrease)	14	40,899,874.55	43,918,749.53	84,818,624.08	69,469,862.33	54,088,336.56	123,558,198.89

Cash flow statement

Ai You Foundation		For the year ended 31 December 2016		Unit: RMB Yuan
Item	Line No.	2016	2015	
Cash flows from operating activities	1			
Cash generated from donation	2	351,888,530.60	267,035,913.23	
Cash generated from membership fee	3	-	-	
Cash generated from rendering of services	4	-	-	
Cash received from sales of goods	5	-	-	
Cash generated from government grants	6	-	1,000,000.00	
Cash received relating to other operating activities	7	411,495.83	8,257,610.35	
Sub-total of cash inflows	8	352,300,026.43	276,293,523.58	
Cash paid for donation	9	223,825,672.36	180,532,368.86	
Cash paid to and on behalf of employees	10	9,499,674.09	8,578,297.40	
Cash paid for goods and services	11	-	-	
Cash paid relating to other operating activities	12	3,396,164.01	8,372,175.42	
Sub-total of cash outflows	13	236,721,510.46	197,482,841.68	
Net cash flows generated from operating activities	14	115,578,515.97	78,810,681.90	
Cash flows from investing activities	15			
Proceeds from disposal of investment	16	230,850,000.00	-	
Proceeds from investment income	17	8,589,980.50	-	
Proceeds from disposal of fixed assets and intangible assets	18	-	-	
Cash received relating to other investing activities	19	-	-	
Sub-total of cash inflows	20	239,439,980.50	-	
Purchases of fixed assets and intangible assets	21	114,458.00	132,508.00	
Cash paid for investments	22	233,850,000.00	-	
Including: cash paid to acquire long-term equity investments		3,000,000.00	-	
Cash paid relating to other investing activities	23	(138,783.88)	-	
Sub-total of cash outflows	24	233,825,674.12	132,508.00	
Net cash flows generated from investing activities	25	5,614,306.38	(132,508.00)	
Cash flows from financing activities	26			
Cash received from borrowings	27	-	-	
Cash received relating to other financing activities	28	-	-	
Sub-total of cash inflows	29	-	-	
Repayments of borrowings	30	-	-	
Interest paid	31	-	-	
Cash paid relating to other financing activities	32	-	-	
Sub-total of cash outflows	33	-	-	
Net cash flows generated from financing activities	34	-	-	
Exchange gain/(loss) on cash and cash equivalents	35	-	-	
Net increase in cash and cash equivalents	36	121,192,822.35	78,678,173.90	

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

I. General information

Ai You Foundation (the "Foundation") was authorised for registration by the Ministry of Civil Affairs of the People's Republic of China on 6 May 2008. The unified social credit code is 531000005000210435. The legal representative is Mr Wang Bing and the Secretary-General is Mrs Geng Yuan.

The Foundation operates under the governance of the Ministry of Civil Affairs.

The approved scope of business of the Foundation includes sponsorship programs and medical treatment projects for the poor and disabled children; funding the supporting projects for the education and healthy growth of children; supporting the development of public service organisations; providing management advisory services on public projects; providing government purchase services; supporting the communication and training of medical researchers and staff, funding supports from medical social workers and other projects promoting the development of the healthcare industry.

II. Basis of preparation

Management confirmed that there are no uncertainties or situations relating to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. The financial statements are prepared on a going concern basis.

III. Statement of compliance with the *Accounting System for Nongovernmental Non-profit Organizations*

The financial statements of the Foundation for the year ended 31 December 2016 are in compliance with the *Accounting System for Nongovernmental Non-profit Organizations*, and truly and completely present the financial position of the Foundation as at 31 December 2016 and its operations, cash flows and other information for the year then ended.

IX. Summary of significant accounting policies

1. Accounting system

The Foundation prepared its financial statements in accordance with the *Accounting System for Nongovernmental Non-profit Organizations* issued by the Ministry of Finance and other related regulations.

2. Accounting period

The Foundation's accounting year starts on 1 January and ends on 31 December.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

IV. Summary of significant accounting policies (Cont'd)

3. Recording currency

The recording currency of the Foundation is Renminbi (RMB).

4. Basis of accounting and measurement bases

The Foundation follows the accrual basis of accounting. Assets are initially recorded at actual costs on acquisition and subsequently adjusted for impairment, if any.

5. Accounting methods for foreign currency transactions

At the balance sheet date, monetary items denominated in foreign currencies are translated into RMB using the spot exchange rates on the balance sheet date. Exchange differences arising from these translations are recognised in profit or loss for the current period, except for those attributable to foreign currency borrowings that have been taken out specifically for the acquisition or construction of qualifying assets, which are capitalised as part of the cost of those assets.

6. Short-term investments

Short-term investments include stocks and bonds which can be converted into cash when required and are held for a period not more than 1 year (inclusive). Short-term investments are measured at the investment costs when acquired. At the disposal of short-term investments, the difference between the amount received at disposal and the carrying amount of the short-term investments is recognised in investment profit or loss in the current period.

7. Accounting methods for bad debts

The provision method is used to account for potential bad debts identified by the Foundation, and the Foundation makes provision for bad debts on an individual basis.

A provision for bad debts is made by the Foundation if:

- (i) the debtor goes bankrupt or dies, and the Foundation is not able to collect the amount under the original terms even if it had been repaid through the debtor's bankruptcy estates or heritage;
- (ii) the debtor has not performed its obligations for a long time, and there exists sufficient evidence that the debt is impossible to be recovered or the possibility thereof is small.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

IV. Summary of significant accounting policies (Cont'd)

8. Accounting for long-term investments

(i) Long-term equity investments

Long-term equity investments are measured at the initial investment costs at the date of acquisition. Where the Foundation has no control, common control or significant influence over the investee, the investments are accounted for using the cost method; where the Foundation has control, common control or significant influence over the investee, the investments are accounted for using the equity method.

(ii) Long-term debt investments

The actual costs of long-term debt investments at the date of acquisition are deemed as the initial investment costs. For long-term debt investments, the interests are accrued and the discounts or premiums of bonds are amortised on a straight-line basis.

(iii) Provision for impairment of long-term investments

Each item of long-term investment is inspected at the end of the period, and the provision for impairment of long-term investments is made based on the difference of one investment's recoverable amount and its carrying amount.

9. Measurement and depreciation of fixed assets

Fixed assets refer to assets that simultaneously have the following features: they are held for the purpose of business management, providing services, producing commodities or renting; their useful life exceeds one fiscal year; and their unit value is high.

(i) A fixed asset shall be initially measured at its cost at the time of acquisition.

(ii) Fixed assets are depreciated using the straight-line method.

According to the straight-line method, the estimated useful lives, the estimated residual values expressed as a percentage of cost and the annual depreciation rates of fixed assets are as follows:

<u>Category of asset</u>	<u>Estimated useful lives</u>	<u>Estimated residual value</u>	<u>Annual depreciation rates</u>
Electronic equipment	3 years	3%	32.33%
Office furniture	5 years	3%	19.40%

(iii) Fixed assets without depreciation

Historical relics and arts held for the purposes of exhibitions, education or research, as well as other collections with cultural or historical value and being collected as a long-term or permanent preservation should be accounted for as fixed assets, and the depreciation is not necessary.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

IV. Summary of significant accounting policies (Cont'd)

10. Recognition of limited and unlimited net assets

If the use of economic benefits of and/ or generated by an asset (returns on asset investment and interests etc.) is limited by the timing or/and proposes set by the owner of the asset or by government rules and regulations, such asset is classified as limited net asset. Any other net assets are unlimited net assets.

11. Revenue recognition

Revenue refers to the inflows of economic benefits or service potency which are received from the ordinary course of the Foundation's activities and which will result in an increase in the net assets of the current period. Revenues are divided by their sources into revenue from donation, government grants, revenue from rendering of services, investment income, revenue from sale of goods, other income, etc.

The Foundation recognises revenue according to the following criteria and realised revenue is recognised in profit or loss for the period.

At recognition, revenue is divided into revenue arising from exchange transactions and non-exchange transactions.

Unconditional donation or government grant is recognised when received; conditional donation or government grant is recognised when control rights of such assets are obtained; when the Foundation has donated assets or current obligations with the same amount that require to be fully or partly repaid, a liability or an expense is recognised based on the amount of such repayment.

Non-monetary assets generated from donation should be recognised at fair value. Donors are required to provide evidence for the fair value of the donated assets. Otherwise, revenue can't be recognised. Revenue generated from labour service donation is not recognised in revenue.

Where donors of assets set time or/and use limitations on such assets, from which the revenue generated is recognised as limited revenue; otherwise, the revenue is unlimited.

V. Taxation

1. The primary categories and rates of taxes applicable to the Foundation

The primary categories and rates of taxes applicable to the Foundation are listed as follows:

<u>Category</u>	<u>Tax rate (%)</u>	<u>Tax base</u>
Corporate income tax	25	Taxable income
Value-added tax ("VAT")	3	Taxable appreciation value

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

V Taxation (Cont'd)

1. The categories and rates of taxes applicable to the Foundation (Cont'd)

Pursuant to the *Circular on the Overall Promotion of Pilot Program of Levying VAT in place of Business Tax* (Cai Shui [2016] No. 36) jointly issued by the Ministry of Finance and the State Administration of Taxation, the Foundation's revenue from financial investment is subject to VAT from 1 May 2016. The Foundation is small-scale taxpayer and the applicable tax rate is 3%.

2. Tax preference policies and bases

Pursuant to provisions of *Notice of Ministry of Finance and State Administration of Taxation on Tax-exempt Revenue of Non-profit Organisations* (Cai Shui [2009] No. 122), the revenue from donation received by the Foundation as a non-profit organisation is exempted from income taxes. However, profit-making activities engaged by the Foundation are subject to income taxes.

VI. Notes to the Financial Statements

1. Cash at bank and in hand

Category	Currency	31 December 2015	31 December 2016
Cash at bank	RMB	310,580,023.83	431,772,846.18
Total		310,580,023.83	431,772,846.18

2. Other receivables

(1) The ageing of other receivables is as below:

Aging	31 December 2015			31 December 2016		
	Book balance	Provision for bad debts	Carrying amount	Book balance	Provision for bad debts	Carrying amount
Within 1 year	3,825,302.59	-	3,825,302.59	263,256.33	-	263,256.33
1-2 years	-	-	-	815,302.59	-	815,302.59
2-3 years	-	-	-	-	-	-
More than 3 years	600,000.00	-	600,000.00	600,000.00	-	600,000.00
Total	4,425,302.59	-	4,425,302.59	1,678,558.92	-	1,678,558.92

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
(English translation for reference only)

VI. Notes to the Financial Statements (Cont'd)

2. Other receivables (continued)

(2) Major clients of other receivables are as below:

Client	31 December 2015		31 December 2016		Date of Occurrence	Reason of debt
	Book balance	% of total balance	Book balance	% of total balance		
Wu Han Union Hospital	200,000.00	4.52%	200,000.00	11.91%	5 December 2011	Cash pledge
Shanghai Children's Medical Centre	200,000.00	4.52%	200,000.00	11.91%	5 December 2011	Cash pledge
Beijing Children's Hospital	200,000.00	4.52%	200,000.00	11.91%	17 October 2011	Cash pledge
Children's Hospital of Fudan University	-	-	100,000.00	5.96%	22 July 2016	Cash pledge
Shenzhen Ai You Future Foundation	3,000,000.00	67.79%	-	-	9 September 2015	Open accounts
Beijing Kun Tai Jia Hua Real Estate Management Co., Ltd.	731,749.53	16.54%	864,638.88	51.51%	14 August 2015 and 25 November 2016	Office lease deposit
Beijing Sheng Da Lian Property Management Co., Ltd.	83,553.06	1.89%	98,371.77	5.86%	31 August 2015 and 21 November 2016	Office property fee deposit
Others - petty cash	10,000.00	0.22%	15,548.27	0.94%	-	Petty cash for employees
Total	4,425,302.59	100.00%	1,678,558.92	100.00%	-	-

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

3. Prepaid expenses

Item	31 December 2015	Increase in the current year	Amortisation charged in the current year	31 December 2016
Rent	256,416.51	1,564,591.96	(1,522,795.51)	298,212.96
Property fee	27,851.02	288,389.34	(283,449.77)	32,790.59
Total	284,267.53	1,852,981.30	(1,806,245.28)	331,003.55

4. Long-term equity investments

Investee	Initial investment cost	31 December 2015	31 December 2016	Proportion	Accounting Method
Justering (Beijing) Technologies Co., Ltd.	3,000,000.00	-	3,000,000.00	5.66%	Equity method
Total	3,000,000.00	-	3,000,000.00	5.66%	-

The Foundation holds 5.66% equity of Justering (Beijing) Technologies Co., Ltd. The investee's Board of Directors consist of 5 Directors, including one representative of the Foundation. The Foundation has the right to participate in the decision-making of the investee's financial and operating policies and has significant influence over the investee.

5. Fixed assets and accumulated depreciation

(1) Fixed assets are analysed by categories as follows:

Item	31 December 2015	Increase in the current period	Decrease in the current period	31 December 2016
1. Cost	168,288.00	114,458.00	-	282,746.00
Including: Electronic equipment	168,288.00	86,958.00	-	255,246.00
Office furniture	-	27,500.00	-	27,500.00
2. Accumulated depreciation	(26,574.88)	(66,327.96)	-	(92,902.84)
Including: Electronic equipment	(26,574.88)	(63,660.42)	-	(90,235.30)
Office furniture	-	(2,667.54)	-	(2,667.54)
3. Carrying amount	141,713.12	48,130.04	-	189,843.16
Including: Electronic equipment	141,713.12	23,297.58	-	165,010.70
Office furniture	-	24,832.46	-	24,832.46

AI YOU FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016**

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

5. Fixed assets and accumulated depreciation (Cont'd)

(2) Fixed assets are analysed by purposes as follows:

Purpose	31 December 2015			31 December 2016		
	Cost	Accumulated depreciation	Carrying amount	Cost	Accumulated depreciation	Carrying amount
Business management	168,288.00	(26,574.88)	141,713.12	282,746.00	(92,902.84)	189,843.16
Total	168,288.00	(26,574.88)	141,713.12	282,746.00	(92,902.84)	189,843.16

6. Long-term prepaid expenses

Item	31 December 2015	Increase in the current year	Amortisation in the current year	31 December 2016
Expenditure on decoration	1,161,077.00	112,784.00	(409,791.84)	864,069.16
Total	1,161,077.00	112,784.00	(409,791.84)	864,069.16

7. Payables

Item	31 December 2015	Increase in the current year	Decrease in the current year	31 December 2016
Payables	6,444,984.77	4,268,672.69	(6,853,202.98)	3,860,454.48
Total	6,444,984.77	4,268,672.69	(6,853,202.98)	3,860,454.48

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

7. Payables (Cont'd)

Major clients of payables:

Item	31 December 2015	Increase in the current year	Decrease in the current year	31 December 2016
Shanghai Children's Medical Centre	-	626,306.60	-	626,306.60
Beijing Chunmiao Child Care Service Center	-	630,000.00	-	630,000.00
Xi Jing Hospital	287,318.07	473,611.78	(287,318.07)	473,611.78
The Children's Hospital, Zhejiang University School of Medicine	-	364,106.08	-	364,106.08
West China Hospital of Sichuan University	293,884.07	363,789.98	(293,884.07)	363,789.98
Nanjing Children's Hospital	-	356,699.81	-	356,699.81
Tianjin Hematonosis Hospital	850,132.81	-	(850,132.81)	-
Fuwai Hospital of CAMS	765,045.97	-	(765,045.97)	-
General Hospital of Guangzhou Military Command of PLA	646,821.50	-	(646,821.50)	-
Wu Han Union Hospital	460,498.02	-	(460,498.02)	-
Beijing Anzhen Hospital	393,218.84	-	(393,218.84)	-
Beijing Huaxin Hospital	353,308.99	-	(353,308.99)	-
Others	2,394,756.50	1,454,158.44	(2,802,974.71)	1,045,940.23
Total	6,444,984.77	4,268,672.69	(6,853,202.98)	3,860,454.48

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

8. Employee benefits payables

Item	31 December 2015	Increase in the current year	Payment in the current year	31 December 2016
I. Wages and salaries, bonus, allowances and subsidies	375,882.31	5,829,096.26	(5,764,421.68)	440,556.89
II. Social security contributions	187,639.98	2,429,626.25	(2,403,912.55)	213,353.68
Including: 1. Medical insurance	53,077.08	637,483.12	(628,172.44)	62,387.76
2. Basic pensions	123,573.52	1,560,466.74	(1,543,387.30)	140,652.96
3. Supplementary medical insurance	-	63,117.50	(63,117.50)	-
4. Unemployment insurance	5,252.02	110,183.95	(110,283.49)	5,152.48
5. Work injury insurance	2,206.70	12,610.31	(13,784.89)	1,032.12
6. Maternity insurance	3,530.66	45,764.63	(45,166.93)	4,128.36
III. Housing funds	-	1,372,436.00	(1,367,116.00)	5,320.00
Total	563,522.29	9,631,158.51	(9,535,450.23)	659,230.57

9. Taxes payable

Item	31 December 2015	31 December 2016
Withholding individual income tax	65,207.73	100,983.87
Value-added tax ("VAT")	-	123,914.18
Urban maintenance and construction tax	-	8,673.99
Educational surcharge	-	6,195.71
Total	65,207.73	239,767.75

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

10. Net assets

Item	31 December 2015	Increase in the current year	Decrease in the current year	31 December 2016
Limited net assets	73,720,387.19	240,253,292.96	(186,164,956.40)	127,808,723.75
Unlimited net assets	235,798,282.09	120,636,713.97	(51,166,851.64)	305,268,144.42
Total	309,518,669.28	360,890,006.93	(237,331,808.04)	433,076,868.17

For the year ended 31 December 2016, net assets of the Foundation increased by RMB 123,558,198.89. The increase of net assets was generated from the total revenue of RMB 360,890,006.93 (unlimited revenue: RMB 120,636,713.97; limited Revenue: RMB 240,253,292.96). The decrease of net assets was generated from the total expenditure of RMB 237,331,808.04 (donation expenditure: RMB 224,476,732.40; general and administrative expenses: RMB 11,796,372.62; financial expenses: RMB 1,058,703.02).

11. Revenue

Item	2016	2015
Revenue from donation	351,888,530.60	267,035,913.23
Government grants	-	1,000,000.00
Investment income - financial products income	8,589,980.50	7,598,354.24
Other income - interest income	411,495.83	659,256.11
Total	360,890,006.93	276,293,523.58

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)

[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

11. Revenue (Cont'd)

(1) Revenue from large-amount donation

Companies and individuals with accumulative donation accounting for more than 5% of total revenue from donation of the Foundation and over RMB 5,000,000 in 2016 are listed below:

Donor	2016			Purpose
	Limited	unlimited	Subtotal	
1. Li Jiajie and UBS OPTIMUS FOUNDATION - Total (Note X)	116,051,001.93	-	116,051,001.93	Aiyou Tongxin/Aiyou Tianshi
2. Qian Fenglei (Note X)	-	20,000,000.00	20,000,000.00	Matters specified in the Articles of Association of the Foundation
3. Tuandai Internet Technologies Services Co., Ltd.	-	13,000,000.00	13,000,000.00	Matters specified in the Articles of Association of the Foundation
4. Chengdu Zhenghe Lianzhong Internet Technologies Co., Ltd.	-	13,000,000.00	13,000,000.00	Matters specified in the Articles of Association of the Foundation
5. Vanke Foundation	11,000,000.00	-	11,000,000.00	Aiyou Tongxin /Aiyou Xinsheng/ Aiyou Yi+
6. Car Cube Culture Development (Beijing) Co., Ltd.	10,000,000.00	-	10,000,000.00	Aiyou Xinsheng
7. SF Foundation	7,000,000.00	3,000,000.00	10,000,000.00	Aiyou Tongxin/Aiyou Tianshi/Matters specified in the Articles of Association of the Foundation
8. Shenzhen Ai You Future Foundation (Note X)	10,000,000.00	-	10,000,000.00	Aiyou Tongxin/Aiyou Xinsheng
9. Zuo Hui	10,000,000.00	-	10,000,000.00	Aiyou Tongxin
10. Oceanwide Foundation	-	10,000,000.00	10,000,000.00	Matters specified in the Articles of Association of the Foundation
11. Tencent Foundation	9,000,000.00	-	9,000,000.00	Aiyou Xinsheng/ Aiyou Ya'an/Aiyou Yi+
12. Minsheng Life Insurance Company Ltd	-	9,000,000.00	9,000,000.00	Matters specified in the Articles of Association of the Foundation
13. Ma Huateng (Note X)	-	7,871,963.13	7,871,963.13	Matters specified in the Articles of Association of the Foundation
14. Beijing Chain of Home Real Estate Brokerage Co., Ltd.	-	7,500,000.00	7,500,000.00	Matters specified in the Articles of Association of the Foundation
15. China Children and Teenagers' Fund	7,025,877.85	-	7,025,877.85	Aiyou Tongxin/Aiyou Xinsheng
16. Shanghai Fenzhong Defeng Advertising Co., Ltd.	3,000,000.00	4,000,000.00	7,000,000.00	Matters specified in the Articles of Association of the Foundation/ Daily operation
17. Pang Shengdong	7,000,000.00	-	7,000,000.00	Aiyoi Yi+
18. Far East Charitable Foundation	-	6,000,000.00	6,000,000.00	Matters specified in the Articles of Association of the Foundation
19. Yujiang Luolai Investment Holdings Co., Ltd.	6,000,000.00	-	6,000,000.00	Aiyou Tongxin
20. He Zhitao	5,500,000.00	-	5,500,000.00	Aiyou Xinsheng
Total	201,576,879.78	93,371,963.13	294,948,842.91	

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

11. Revenue (Cont'd)

(1) Revenue from large-amount donation (Cont'd)

Companies and individuals with accumulative donation accounting for more than 5% of total revenue from donation of the Foundation and over RMB 5,000,000 in 2015 are listed below:

Donor	2015			Purpose
	Limited	unlimited	Subtotal	
1. Li Jiajie and UBS OPTIMUS FOUNDATION - Total	60,170,696.46	-	60,170,696.46	Aiyou Tongxin/Aiyou Tianshi
2. Minsheng Life Insurance Company Ltd	-	33,700,000.00	33,700,000.00	Matters specified in the Articles of Association of the Foundation
3. Tencent Foundation	12,630,912.31	-	12,630,912.31	Aiyou Tongxin/Aiyou Hekang
4. By-Health Co., Ltd.	-	10,000,000.00	10,000,000.00	Matters specified in the Articles of Association of the Foundation
5. SF Foundation	10,000,000.00	-	10,000,000.00	Aiyou Tongxin/Aiyou Tianshi
6. Vanke Foundation	9,766,840.26	-	9,766,840.26	Aiyou Tongxin /Aiyou Xinsheng/ Aiyou Yi+/Daily operation
7. Alibaba Foundation	9,500,000.00	-	9,500,000.00	Aiyou Tongxin/Aiyou Xinsheng
8. TaiKang Life Insurance Co., Ltd.	-	9,000,000.00	9,000,000.00	Matters specified in the Articles of Association of the Foundation
9. Shen Peijin	-	7,560,000.00	7,560,000.00	Matters specified in the Articles of Association of the Foundation
10. Shenzhen TCL Foundation	4,000,000.00	3,500,000.00	7,500,000.00	Matters specified in the Articles of Association of the Foundation/Aiyou Yi+
11. Beijing Zeus Interactive Co., Ltd.	-	6,500,000.00	6,500,000.00	Matters specified in the Articles of Association of the Foundation
12. Tianjin Happy Times Technology Development Co., Ltd.	-	6,500,000.00	6,500,000.00	Matters specified in the Articles of Association of the Foundation
13. Ai You (HK) Foundation	6,055,164.33	-	6,055,164.33	Aiyou Xinsheng
14. Foshan South Sea Wanda Plaza Co., Ltd.	-	5,000,000.00	5,000,000.00	Matters specified in the Articles of Association of the Foundation
Total	112,123,613.36	81,760,000.00	193,883,613.36	

12. Investment income

Item	2016	2015
Financial products	8,589,980.50	7,598,354.24

All financial products of the Foundation are purchased from banks.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VI. Notes to the Financial Statements (Cont'd)

13. Expenditure related to donation

Item	2016	2015
Aiyou Tongxin	129,389,515.98	106,830,465.03
Aiyou Xinsheng	44,003,875.33	40,430,727.59
Aiyou Tianshi	21,841,200.59	14,055,447.27
Aiyou Yi+	21,576,429.75	9,039,921.40
Aiyou Hekang	4,153,759.16	7,925,212.19
Birth defects	3,329,027.09	-
Other Aiyou projects	182,924.50	110,000.00
Total	224,476,732.40	178,391,773.48

14. General and administrative expenses

Item	2016	2015
1. Employee benefits	6,407,137.02	9,107,046.22
2. Expense for operating supplies and service	5,389,235.60	3,976,079.80
Total	11,796,372.62	13,083,126.02

Total general and administrative expenses of the Foundation in 2016 amounted to RMB 11,796,372.62, 4.97% of total expenditure.

Total general and administrative expenses of the Foundation in 2015 amounted to RMB 13,083,126.02, 6.83% of total expenditure.

15. Financial expenses

Item	2016	2015
Expenditures for charity dinner	1,058,703.02	-
Total	1,058,703.02	-

The financial expenses are presented in "Cash paid relating to other operating activities" in the cash flow statement for the year ended 2016.

Expenses of 2015 Aiyou Charity Dinner are paid by the AiYou foundation's directors.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

VII. Notes to the council members, employee and employee benefit

1. Name list of council members

No.	Position	Name	Attribution	Paid by the Foundation or not
1	President	Wang Bing	Ding Tian Asset Management Co., LTD	Not
2	Vice President	Li Jiajie	Hong Kong Henderson Land Group	Not
3	Vice President	Ma Huateng	Tencent Holdings Limited	Not
4	Director and secretary-general	Geng Yuan	Ai You Foundation	Yes
5	Director	Cao Guowei	Sina Corporation	Not
6	Director	Chen Xiao	Shanghai Ting Chao Investment Consulting Co., LTD	Not
7	Director	Feng Lun	Yufeng Capital (F&E)	Not
8	Director	Jiang Nanchun	Focus Media (China) Holding Ltd.	Not
9	Director	Li Yanhong	Baidu Corporation	Not
10	Director	Ma Yun	Alibaba	Not
11	Director	Shen Guojun	China Yintai Investment Limited	Not
12	Director	Shi Yuzhu	Shanghai Giant Network Technology Co., LTD	Not
13	Director	Yu Feng	Yunfeng Capital	Not
14	Director	Yu Liang	China Vanke Co., LTD	Not
15	Director	Zhu Xinli	Beijing Huiyuan Beverage Food Group Co., LTD	Not
16	Director	Chen Dongsheng	TaiKang Life Insurance Co., LTD	Not
17	Director	Tian Suning	China Broadband Capital Partners	Not
18	Director	Guo Guangchang	Fosun Group	Not
19	Director	Yu Minhong	New Oriental Education & Technology Group	Not
20	Director	Li Dongsheng	TCL Group	Not
21	Director	Lu Weiding	Minsheng Life Insurance Company Ltd.	Not

2. The Foundation had 42 employees in total in the current year, up by 3 as compared to the prior year. In 2015, salary paid to employees amounted to RMB 5,456,067.11 with an average monthly salary of RMB 11,658.26. In the current year, salary paid to employees amounted to RMB 7,099,187.74 with an average monthly salary of RMB 14,085.69.

VIII. Notes to the proportion of expenditure related to donation, employee benefits and general and administrative expenses

The net assets at 31 December 2015 amounted to RMB 309,518,669.28. Total expenditure related to donation in 2016 amounted to RMB 224,476,732.40, 72.52% of net assets at 31 December 2015. The general and administrative expenses in 2016 amounted to RMB 11,796,372.62, accounting for 4.97% of total expenditure in 2016.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

IX. Notes to significant public projects

1. Revenue and expenditure of significant public projects in 2016

Project	Revenue for the current year	Expenditure for the current year					Total
		Direct or entrusted expenditure to recipients	Employee compensation, volunteer subsidies and insurance incurred for provision of charity services or execution of charity projects	Expenditures incurred for use of buildings, equipment and supplies	Expenses for travel, logistics, transportation, meeting, training, audit and assessment for management of charity projects	Others	
1. Aiyu Tongxin	157,434,853.36	126,948,217.90	1,219,449.01	119,504.84	1,102,344.23	-	129,389,515.98
2. Aiyu Xinsheng	49,420,521.32	43,657,284.76	300,849.97	-	45,740.60	-	44,003,875.33
3. Aiyu Hekang	1,000,000.00	4,115,211.92	37,170.24	-	1,377.00	-	4,153,759.16
4. Aiyu Transhi	7,300,000.00	21,362,312.85	425,376.84	-	53,510.90	-	21,841,200.59
5. Aiyu Yi+	13,020,000.00	20,237,439.98	1,241,175.43	-	97,814.34	-	21,576,429.75
Total	228,175,374.68	216,320,467.41	3,224,021.49	119,504.84	1,300,787.07	-	220,964,780.81

"Significant public project" means a public project satisfactory to one of the following conditions:

- The revenue from donation in the project accounts for more than 20% of total revenue from donation of the Foundation in the year;
- The expenditure in the project accounts for more than 20% of total expenditure of the Foundation in the year;
- The project duration is longer than 2 years (inclusive).

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
(English translation for reference only)

IX. Notes to significant public projects (Cont'd)

2. Large payments of significant public projects

Project	Usage	Recipient	Amount	% of the significant public project expenditure	% of total expenditure
1. Aiyou Tongxin	Treatment for ill children	Beijing Anzhen Hospital	18,843,636.99	14.56%	8.39%
		Fuwai Hospital of CAMS	10,599,313.33	8.19%	4.72%
		Shanghai Children's Medical Centre	8,924,628.50	6.90%	3.98%
		Wu Han Union Hospital	8,175,746.04	6.32%	3.64%
		Shanghai Children's Medical Centre	7,995,692.50	18.17%	3.56%
2. Aiyou Xinsheng	Donation	Kaifeng Disable Children Rehabilitation Center	3,795,617.00	8.63%	1.69%
		Nanjing Children Welfare Association	3,111,551.36	7.07%	1.39%
		Wuhan Children Welfare Association	2,430,561.53	5.52%	1.08%
		Chongqing Children Welfare Association	2,760,360.00	6.27%	1.23%
		Chengdu Children Welfare Association	2,335,654.44	5.31%	1.04%
3. Aiyou Hekang	Donation or consulting service fee	Beijing Chunmiao Child Care Service Centre	4,630,000.00	10.52%	2.06%
		Aiyou - Faw-Volkswagen Audi Shanghai Baby House	3,000,000.00	6.82%	1.34%
		Beijing Ai You Hekang Children's Rehabilitation Centre (Note X) Creating Behavioral+Educational Momentum - Cbem	2,990,000.00	71.98%	1.33%
			443,008.41	10.67%	0.20%

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)

[English translation for reference only]

IX. Notes to significant public projects (Cont'd)

2. Large payments of significant public projects (Cont'd)

Project	Usage	Recipient	Amount	% of the significant public project expenditure	% of total expenditure
4. Aiyoi Tianshi	Treatment for ill children	Beijing Children's Hospital	6,082,202.65	27.85%	2.71%
		Tianjin Hematolysis Hospital (Institute of Hematology)			
		Wu Han Union Hospital	5,159,764.60	23.62%	2.30%
		Children's Hospital, Zhejiang University of Medicine	2,001,060.32	9.16%	0.89%
		Guangdong Provincial People's Hospital	1,811,244.08	8.29%	0.81%
		Beijing Aiyoi Development Centre (Note X)	1,098,663.39	5.03%	0.49%
		Shanghai United Foundation	9,650,000.00	44.72%	4.30%
		- Shanghai Yangpu District Raleigh Youth Development Centre	1,252,000.00	5.80%	0.56%
		- Shanghai Pudong New Area Heling Community Art Promotion Association	302,000.00	1.40%	0.13%
		- Shanghai Yitu Access Studio	300,000.00	1.39%	0.13%
5. Aiyoi Yi+	Donation	- Beijing Geluying Culture Development Co., Ltd.	350,000.00	1.62%	0.16%
			300,000.00	1.39%	0.13%
Total			107,090,705.14		47.71%

A party is presented as a recipient of large payments in a significant project if the amount paid by the Foundation to the party accounts for more than 5% of the total expenditure of the significant project.

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

X. Related parties and related party transactions

1. Significant related parties

Name of related party	Relationship with the Foundation
Wang Bing	Legal representative, President, founder and donor of the Foundation
Li Jiajie	Major donor and vice president
Ma Huateng	Major donor and vice president
UBS OPTIMUS FOUNDATION	Major donor
Qian Fenglei	Major donor
Shenzhen Ai You Future Foundation	Share five directors with the Foundation (9 directors in total)
Ai You (HK) Foundation	Share two directors with the Foundation (21 directors in total)
Beijing Aiyu Development Centre	Share the same founder and share one director with the Foundation (5 directors in total)
Beijing Ai You Hekang Children's Rehabilitation Centre	Funded and set up by the Foundation and share one director with the Foundation (5 directors in total)
Shenzhen Ai You Hekang Children's Rehabilitation Centre	Funded and set up by the Foundation
Ningxia Ai You Hekang Children's rehabilitation Centre	Funded and set up by the Foundation
Hubei Wuhan Ai You Hekang Linjie Children's rehabilitation Centre	Funded and set up by the Foundation

2. Related party transactions

Name of related party	Amount	Nature of transaction
Li Jiajie and UBS OPTIMUS FOUNDATION	116,051,001.93	Donation received
Qian Fenglei	20,000,000.00	Donation received
Shenzhen Ai You Future Foundation	10,000,000.00	Donation received
Beijing Aiyu Development Centre	9,650,000.00	Donation expenditure
Ma Huateng	7,871,963.13	Donation received
Ai You (HK) Foundation	3,031,999.05	Donation received
Beijing Ai You Hekang Children's Rehabilitation Centre	2,990,000.00	Donation expenditure

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

XI. Detailed list of fixed assets

Name	Source	Date	Unit	Quantity	Unit price	Amount	Purpose
HP ML350 server	Purchase	5 December 2014	Set	1	35,780.00	35,780.00	Self-use
Lenovo B4400A 14-inch laptop	Purchase	28 February 2015	Set	1	3,999.00	3,999.00	Self-use
HP 14-inch laptop	Purchase	28 February 2015	Set	1	2,949.00	2,949.00	Self-use
Dell desktop computer	Purchase	31 March 2015	Set	1	2,999.00	2,999.00	Self-use
Lenovo laptop	Purchase	31 March 2015	Set	3	3,949.00	11,847.00	Self-use
Lenovo laptop	Purchase	30 April 2015	Set	1	6,299.00	6,299.00	Self-use
Lenovo laptop	Purchase	31 May 2015	Set	3	4,432.33	13,297.00	Self-use
Lenovo E450C laptop	Purchase	30 June 2015	Set	3	4,232.33	12,697.00	Self-use
Projector	Purchase	30 June 2015	Set	1	2,899.00	2,899.00	Self-use
Lenovo V3000 laptop	Purchase	30 June 2015	Set	1	4,499.00	4,499.00	Self-use
Samsung 19-inch display	Purchase	31 July 2015	Set	3	689.00	2,067.00	Self-use
Duplicator	Purchase	31 July 2015	Set	1	6,800.00	6,800.00	Self-use
Face recognition entrance guard	Purchase	30 November 2015	Set	1	4,100.00	4,100.00	Self-use
TCL LCD TV	Purchase	30 November 2015	Set	1	5,999.00	5,999.00	Self-use
Samsung curve display	Purchase	30 November 2015	Set	1	1,359.00	1,359.00	Self-use
Call-centre system	Purchase	30 November 2015	Set	3	11,333.33	34,000.00	Self-use
UPS	Purchase	31 December 2015	Set	1	8,600.00	8,600.00	Self-use
Benq projector	Purchase	31 December 2015	Set	1	4,299.00	4,299.00	Self-use
Xbox One	Purchase	31 December 2015	Set	1	3,799.00	3,799.00	Self-use
Samsung curve display	Purchase	31 January 2016	Set	1	1,499.00	1,499.00	Self-use
Dell desktop computer host	Purchase	31 March 2016	Set	1	3,779.00	3,779.00	Self-use
OPTOMA projector	Purchase	31 March 2016	Set	1	12,000.00	12,000.00	Self-use
Lenovo 300 classic	Purchase	31 May 2016	Set	1	4,399.00	4,399.00	Self-use
Medium conference table	Purchase	29 June 2016	Set	1	4,300.00	4,300.00	Self-use
Office desk	Purchase	29 June 2016	Set	1	5,800.00	5,800.00	Self-use
Large conference table	Purchase	29 June 2016	Set	1	14,200.00	14,200.00	Self-use
Filing cabinet	Purchase	29 June 2016	Set	1	3,200.00	3,200.00	Self-use
Dell 14-inch laptop	Purchase	30 June 2016	Set	2	3,843.50	7,687.00	Self-use
Dell 14-inch laptop	Purchase	31 July 2016	Set	1	3,988.00	3,988.00	Self-use
Dell Vostro business laptop	Purchase	31 August 2016	Set	2	3,899.00	7,798.00	Self-use
MIPRO wireless microphone suit	Purchase	31 August 2016	Set	1	2,920.00	2,920.00	Self-use
Dell Vostro business laptop	Purchase	29 September 2016	Set	1	2,999.00	2,999.00	Self-use
Dell Vostro business laptop	Purchase	31 October 2016	Set	1	3,299.00	3,299.00	Self-use
Dell Vostro business laptop	Purchase	24 November 2016	Set	2	3,799.00	7,598.00	Self-use
Dell Vostro business laptop	Purchase	29 November 2016	Set	6	3,632.33	21,794.00	Self-use
Dell Vostro business laptop	Purchase	31 December 2016	Set	2	3,599.00	7,198.00	Self-use
Total						282,746.00	

AI YOU FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

XII. Operating lease commitments

Item	31 December 2016	31 December 2015
Within 1 year	3,822,746.15	3,261,210.36
Between 1 to 2 years	3,308,507.54	3,261,210.36
Between 2 to 3 years	-	2,717,675.30
Total	7,131,253.69	9,240,096.02

XIII. Notes to limited assets

The Foundation received limited donation amounted to RMB 239,475,374.68 in 2016, all came from donation of individuals or companies. The Foundation made use of those assets according to the contracts.

XIV. Notes to entrusted assets

The Foundation had no entrusted asset as at 31 December 2016.

XV. Notes to impairment of significant assets

Not applicable (the Foundation had no significant assets for the year ended 31 December 2016).

XVI. Notes to assets with unavailable fair value

The Foundation had no assets with unavailable fair value as at 31 December 2016.

XVII. Notes to labour service donation

The Foundation received no labour service donation for the year ended 2016.

XVIII. Notes to significant subsequent events

The Foundation had no significant subsequent events.

AI YOU FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016**

(All amounts in RMB Yuan unless otherwise stated)
[English translation for reference only]

XIX. Others

The Foundation had no other issue need to be specified as at 31 December 2016.

The above financial statements of the Foundation for the year ended 31 December 2016 and notes to the financial statement are in compliance with the *Accounting System for Nongovernmental Non-profit Organizations*.

Name of the Foundation: (Stamp)

Legal representative of the Foundation: (Signature)

Head of Financial Department: (Signature)

Date: 28 March 2017

Date: 28 March 2017

Ai You Foundation

SUPPLEMENTARY INFORMATION PROVIDED BY MANAGEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

[English translation for reference only. Should there be any inconsistency between the Chinese and English versions, the Chinese version shall prevail.]

- General information
- Financial position
- Related financial information of the Foundation

AI YOU FOUNDATION

SUPPLEMENTARY INFORMATION PROVIDED BY MANAGEMENT

[English translation for reference only]

I. General information

The social credit code of Ai You Foundation is 531000005000210435. On 6 May 2008, the Ministry of Civil Affairs of the PRC approved the issuance of legal person registration certificate to the Foundation, with Wang Bing serving as the legal person. The address of the Foundation is Room 2408, 24/F, Kun Tai International Building, B12 Chaowai Avenue, Chaoyang District, Beijing. The Foundation is a non-public offering foundation with the original fund of RMB 20 million under the regulation of the Ministry of Civil Affairs, and has not established any branch as at 31 December 2016.

II Financial position

1. As at 31 December 2016, Ai You Foundation had total assets of RMB 437,836,320.97, of which cash at bank and on hand and receivables amounted to RMB 431,772,846.18 and RMB 1,678,558.92 (all representing other receivables), respectively; prepaid expenses, long-term prepaid expenses, fixed assets and long-term equity investments amounted to RMB 331,003.55, RMB 864,069.16, RMB 189,843.16 and RMB 3,000,000.00, respectively.
2. As at 31 December 2016, Ai You Foundation had total liabilities of RMB 4,759,452.80, all representing current liabilities.
3. As at 31 December 2016, Ai You Foundation had total net assets of RMB 433,076,868.17, including limited net assets of RMB 127,808,723.75 and unlimited net assets of RMB 305,268,144.42.
4. The annual revenue of Ai You Foundation for the year ended 31 December 2016 was RMB 360,890,006.93, of which revenue of donation, investment income and other income amounted to RMB 351,888,530.60, RMB 8,589,980.50 and RMB 411,495.83, respectively.

The annual expenses of Ai You Foundation for the year ended 31 December 2016 were RMB 237,331,808.04, of which donation expenditure, general and administrative expenses and financial expenses amounted to RMB 224,476,732.40, RMB 11,796,372.62 and RMB 1,058,703.02, respectively.

5. The expenditure related to donation of Ai You Foundation for the year ended 31 December 2016 was RMB 224,476,732.40, accounting for 72.52% of fund balance of the prior year, which was RMB 309,518,669.28; general and administrative expenses comprised labour cost, administrative and office expenses and professional service expenses, amounting to RMB 11,796,372.62, 4.97% of the total expenses for the current year.

AI YOU FOUNDATION

SUPPLEMENTARY INFORMATION PROVIDED BY MANAGEMENT

[English translation for reference only]

III

Related financial information of the Foundation

31 December 2016

Name	Ai You Foundation		
Social credit code	531000005000210435		
Address	Room 2408, 24/F, Kun Tai International Building, B12 Chaowai Avenue, Chaoyang District, Beijing	Registration date	6 May 2008
Tel:	+86 (10) 50948839	Zip code	100020
Legal representative	Wang Bing	Fund source	Revenue from donation
Deposit bank	Vantone Centre Branch of the CMBC		
Bank account	110908540910703		
Name of financial unit	Financial Department	Tel:	18611557220
Name of accountant	Zhang Qianqian	Full-time or part-time	Full-time
Name of agency bookkeeping institution	Nil.	Name of chief executive of agency bookkeeping institution	Nil.
Tax registration number	Jing Shui Zheng Zi No. 110105500021043		
Branches and representative institutions with bank accounts and their deposit banks and corresponding bank accounts	Nil.		
Entity	The foundation has no subordinate entities.		